

# DIGITALEUROPE sets up C-level body to help policymakers forge the Digital Single Market

**BRUSSELS (July 6<sup>th</sup> 2015)** DIGITALEUROPE is delighted to announce the creation of the Digital Advisory Council (DAC), comprising around 30 chief executives of European tech firms, large and small, and European business leaders of many of the world's biggest technology companies.

The aim of this new high-level body is to provide the EU's most senior decision makers with input from the people leading the tech sector in Europe.

"Never before has technology been placed so high on the political agenda in Europe," said John Higgins, Director of DIGITALEUROPE. "This level of attention on our sector merits a c-level response."

The chief executives on the DAC will focus on the big picture, providing politicians with the sort of feedback they don't get in technical discussions about specific legislative proposals.

They will also be able to give a unique insight into the process of digital transformation that is re-shaping the way all organisations operate, and which features prominently in the European Commission's Digital Single Market strategy.

Europe's politicians are grappling with the challenge of how to harness digital technologies to increase European productivity. Europe's digital business leaders have an important role to play to keep politicians focused on the big prize: long-term jobs and growth creation.

"We want the DAC to provide long-term vision and strategic advice on the business, trade and investment frameworks needed to boost Europe's digital growth, and its competitiveness globally," said Mr Higgins.

The creation of the DAC comes six months after the European Commission unveiled its long-awaited Digital Single Market strategy, with 16 separate initiatives intended to make the EU's single market fit for the digital age.

According to European Commission estimates, the DSM could boost EU gross domestic product by €415 billion per year and create 3.8 million new jobs.

Details about the 31 chief executives participating in the DAC can be found in the following pages.



## **Digital Advisory Council Members**

2015

Willem Hendrickx Alcatel Lucent

Tomas Milaknis Alna group - nominated by INFOBALT (Lithuania)

Aleksander Duch Asseco DACH - nominated by PIIT (Poland)

Esa Tihilä Basware - nominated by FFTI (Finland)

Philippe Convents Canon

Cecilia Bonefeld-Dahl Ciber - nominated by IT-Branchen (Denmark)

Chris Dedicoat Cisco

Ulf Ewaldsson Ericsson
Carlo D'Asaro Biondo Google

Peter Ryan Hewlett-Packard

Vincent Pang Huawei
Erich Clementi IBM

Christian Morales INTEL

Stoyan Boev InterConsult Bulgaria - nominated by BAIT (Bulgaria)

Athanasios D. Kotsis INTRASOFT- nominated by SEPE (Greece)

Stefano Pileri Italtel - nominated by ANITEC (Italy)

Eric Cador Lenovo

Mike R. Rüschenbaum Lexmark

Eric Boustouller Microsoft

Barry French Nokia Corporation

Guy Mamou-Mani Open - nominated by Syntec numérique (France)

Laurent Abadie Panasonic

George Malekkos Powersoft Computer Solutions - nominated by CITEA (Cyprus)

Brendan Flattery Sage – nominated by Tech UK (UK)

Young Hoon Eom Samsung Franck Cohen SAP

Karl-Heinz Streibich Software AG - nominated by Bitkom (Germany)

Javier Martín García Tecnocom - nominated by AMETIC (Spain)

Jacques Guers Xerox

Zsolt Ambrus XAPT - nominated by IVSZ (Hungary)

Mathieu Gasquy Western Digital





Willem Hendrickx Alcatel Lucent

President of EMEA operations at Alcatel Lucent. In this role, he is responsible for all sales activities and operational management of company activities in the EMEA region.



Aleksander Duch
Asseco DACH (Poland)

President of the Management Board of Asseco DACH and supervisory board member of Asseco Solutions DE, Asseco Solutions CZ, Asseco Solutions SK.



**Tomas Milaknis** Alna group (Lithuania)

Chairman and CEO of Alna Group, a leading company in the IT market in the Baltic States.



**Esa Tihilä** Basware (Finland)

CEO of Basware Corporation, one the largest business commerce network service providers in the world.



Philippe Convents
Canon

CEO of Canon Belgium and Canon Luxemburg.





Cecilia Bonefeld-Dahl IT-Branchen (Denmark)

CEO of Ciber's Nordic Region. Ciber is a global IT consultancy company.



Chris Dedicoat Cisco

President of Cisco EMEAR region. Mr Dedicoat is responsible for EMEAR operations, growth initiatives and investments in strategic alliances and acquisitions throughout the region.



**Ulf Ewaldsson** Ericsson

Senior Vice-President and Group CTO of Ericsson.



Carlo D'Asaro Biondo Google

President of Google EMEA. Mr D'Asaro Biondo is also responsible for Strategic Relationships.



**Peter Ryan** Hewlett-Packard

Senior Vice President and General Manager of HP EMEA Enterprise Group and Managing Director of HP EMEA.





**Vincent Pang** Huawei

President of Huawei's Western European Region. Mr Pang is responsible for the overall business development and management in this region, including sales, marketing, and business operations.



Erich Clementi IBM

Senior Vice President of IBM Sales and Distribution with a focus on Europe. Mr Clementi ran IBM's strategy function responsible for identifying and executing on major growth opportunities including cloud computing.



Christian Morales Intel

Corporate Vice President and General Manager of Intel EMEA. Mr Morales is responsible for Intel product sales and marketing in the EMEA region.



**Stoyan Boev** INTERCONSULT Bulgaria Ltd. (Bulgaria)

Founder and CEO of INTERCONSULT Bulgaria Ltd. Mr Boev is responsible for the operations and financial management and for the strategic development of the organisation.



Athanasios D. Kotsis

INTRASOFT International (Greece)

Executive Chairman of INTRASOFT International. Mr Kotsis formulates the group strategy, leads the international business development and supervises the group global expansion activities.





Stefano Pileri Italtel (Italy)

CEO of Italtel. In his role, he is responsible for leading the company in financial restructuring following a new industrial strategy based on the development of the Network and System Integration in Europe and Latin America.



**Eric Cador** Lenovo

President EMEA and Senior Vice President Lenovo Group.



Mike R. Rüschenbaum Lexmark

Vice President and General Manager Lexmark EMEA.



Eric Boustouller Microsoft

President of Microsoft Western Europe.



**Barry French** Nokia Corporation

Executive Vice President of Nokia Corporation. In his role, he provides overall governance and strategic decision making and maintains global and Nokia level functional leadership.





**Guy Mamou-Mani** Open (France)

CEO of Open, a consulting, application and infrastructure Services company.



**Laurent Abadie**Panasonic

Chairman and CEO of Panasonic Europe Limited, Regional Head of Europe and CIS, and Managing Executive Officer within Panasonic Corporation.



**George Malekkos**Powersoft Computer Solutions (Cyprus)

CEO of Powersoft Computer Solutions, one of the largest Software Development Companies in Cyprus, established in 1993.



**Brendan Flattery**Sage (United Kingdom)

President of Sage Europe. In his role, he is responsible for leading Sage Group Plc's European Business.



**Young Hoon Eom** Samsung

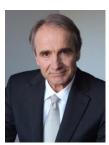
President and CEO Samsung Europe. In his role, he is responsible for overall European sales and marketing operations.





Franck Cohen SAP

President of SAP EMEA. In January 2015, his responsibilities were extended to include Germany, Austria, Switzerland and Eastern European countries.



Karl-Heinz Streibich Software AG (Germany)

CEO of Software AG, the second largest software vendor in Germany.



Javier Martín García Tecnocom (Spain)

CEO of Tecnocom, a leading company in the IT market in Spain.



Jacques Guers Xerox

Corporate Vice President of Xerox. Mr Guers leads Global Accounts Operations and Global Growth Initiatives. Mr Guers is also responsible for leveraging the company's collective assets, in both services and technology.



Zsolt Ambrus
XAPT (Hungary)

CEO of XAPT Central and Eastern Europe, a global leading provider of Microsoft Dynamics ERP business solutions.





Mathieu Gasquy WD

Senior Director EMEA and India, for WD, a Western Digital company.

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#### ABOUT DIGITALEUROPE

**DIGITALEUROPE** represents the digital technology industry in Europe. Our members include some of the world's largest IT, telecoms and consumer electronics companies and national associations from every part of Europe. DIGITALEUROPE wants European businesses and citizens to benefit fully from digital technologies and for Europe to grow, attract and sustain the world's best digital technology companies.

**DIGITALEUROPE** ensures industry participation in the development and implementation of EU policies. DIGITALEUROPE's members include 59 corporate members and 36 national trade associations from across Europe. Our website provides further information on our recent news and activities: http://www.digitaleurope.org

#### DIGITALEUROPE MEMBERSHIP

### **Corporate Members**

Alcatel-Lucent, AMD, Apple, BlackBerry, Bose, Brother, CA Technologies, Canon, Cassidian, Cisco, Dell, Epson, Ericsson, Fujitsu, Google, Hitachi, Hewlett Packard, Huawei, IBM, Ingram Micro, Intel, iQor, JVC Kenwood Group, Konica Minolta, Kyocera, Lenovo, Lexmark, LG Electronics, Loewe, Microsoft, Mitsubishi Electric Europe, Motorola Mobility, Motorola Solutions, NEC, Nokia, Nvidia Ltd., Océ, Oki, Oracle, Panasonic Europe, Philips, Pioneer, Qualcomm, Ricoh Europe PLC, Samsung, SAP, SAS, Schneider Electric IT Corporation, Sharp Electronics, Siemens, Sony, Swatch Group, Technicolor, Texas Instruments, Toshiba, TP Vision, Western Digital, Xerox, ZTE Corporation.

#### **National Trade Associations**

Belarus: INFOPARK
Belgium: AGORIA
Bulgaria: BAIT
Cyprus: CITEA

Denmark: DI ITEK, IT-BRANCHEN

Estonia: ITL Finland: FTTI

France: AFDEL, AFNUM, Force

Numérique

Germany: BITKOM, ZVEI

Greece: SEPE Hungary: IVSZ Ireland: ICT IRELAND

Italy: ANITEC
Lithuania: INFOBALT

Netherlands: Nederland ICT, FIAR

Poland: KIGEIT, PIIT Portugal: AGEFE

Romania: ANIS, APDETIC

Slovakia: ITAS

Slovenia: GZS Spain: AMETIC

Sweden: Foreningen Teknikföretagen,

IT&Telekomföretagen **Switzerland:** SWICO

Turkey: ECID, TESID, TÜBISAD

Ukraine: IT UKRAINE
United Kingdom: techUK